



**Andrea Essling**  
Vice President

For more than twenty-six years, Andrea has partnered with non-profit organizations to raise funds throughout the Midwest and beyond. Prior to joining CCS in 2006, Andrea worked in the fundraising sector in Grand Rapids, Michigan. As a member of the CCS team, she has worked with clients in the religious, secondary education, human service, health care, and cultural sectors. She excels in major gift strategy implementation, campaign management, board orientation, volunteer training, and grant writing. Andrea brings invaluable industry expertise and insight to her clients through coaching, collaboration, analysis, and mentorship of staff.

Andrea has a special focus on supporting religious causes and missions. Within the sector, she has helped raise funds to build high schools from the ground up; to support addiction treatment centers; to renovate and restore spaces of worship. Andrea's last three clients have raised more than \$30 million in aggregate to fulfill capital projects and endowment funds of Master Plans.

Andrea is motivated by collaborating with committed people on their organization's fundraising goals. She likes to teach and empower volunteers to make gift requests on behalf of organizations they are passionate about. She is continually re-energized by joining forces with passionate people to exceed campaign goals.

Education:            B.A. University of Michigan  
                             M.P.A. Grand Valley State University  
                             Graduate Certificate, University of Louisiana - Lafayette

Personal: A resident of Grand Rapids since childhood she is proud to call Michigan home. She is most happy when she can share a Michigan football or hockey game with a niece or friend. She loves chocolate!

The following clients have benefited from the expertise and guidance Andrea provides:

**Campaign Management**

- Diocese of Austin, Texas
- Lutheran Church Missouri Synod
- St. Helen Catholic Church, Georgetown, Texas
- Diocese of Davenport, Iowa
- Frassati Catholic High School, The Woodlands, Texas
- Father Gabriel Richard Catholic High School, Ann Arbor, Michigan
- Lutheran Social Services of Michigan (LSSM), Detroit
- Episcopal Cathedral of Saint James, South Bend, Indiana
- Father McGivney Catholic High School, Maryville, Illinois
- Guest House, Lake Orion, Michigan
- Birmingham Unitarian Church, Birmingham, Michigan
- The Covenant Preparatory School, Houston, Texas
- Sacred Heart Major Seminary, Detroit, Michigan
- Christ Church Cranbrook, Bloomfield Hills, Michigan

**Feasibility Study**

- St. Stephen Catholic Church, Valrico, Florida
- Summa (Hospital) Foundation, Akron, Ohio
- Diocese of Tulsa, Oklahoma
- Holy Trinity Catholic Parish, Westmont, Illinois
- Our Lady of Wisdom Church and Catholic Student Center, Lafayette, Louisiana
- Lafayette Catholic School System, Lafayette, Indiana
- Archdiocese of Mobile, Mobile, Alabama
- Diocese of Toledo, Toledo, Ohio
- Christ the King Catholic Parish, Daphne, Alabama

**Feasibility Study and Campaign Management**

- Divine Mercy Parish, Sauk City, Wisconsin
- St. Joseph Catholic Parish, Dexter, Michigan
- Diocese of Lafayette, Lafayette, Louisiana
- St. Ignatius Catholic Parish, Mobile, Alabama
- St. Christopher Catholic Parish, Speedway, Indiana